

NEWS RELEASE

Otsuka Pharmaceutical Factory, Inc. EN Otsuka Pharmaceutical Co., Ltd. Otsuka Holdings Co., Ltd.

Dec 13, 2023

Otsuka Pharmaceutical Factory relaunches HINORA® medicated toothpaste (quasi-drug) and HINORA® Moisture Gel (oral cosmetic)

Otsuka Pharmaceutical Factory, Inc. (Head Office: Naruto, Tokushima, Japan; President and Representative Director: Shinichi Ogasawara; "Otsuka Pharmaceutical Factory") has recently made improvements to its medicated toothpaste HINORA® (quasi-drug), and oral moisture gel HINORA® Moisture Gel (oral cosmetic), by changing the container, volume, and price. These changes were made to make the products more beneficial to a wider range of people. The products will be available for purchase starting on February 26, 2024.

Quasi-drug HINORA flavor-free, Sudachi flavor

Changes

■ Container, volume

The container has been replaced with a squeeze bottle to improve durability and operability, and the volume had been increased to 30 g.



Oral cosmetic HINORA Moisture Gel flavor-free, Sudachi flavor

Changes

Addition of the 40 g product and design change
The new 40 g product has been added for ease of use.
The design has been changed with the addition of the 40 g product.



■ Price change

Excluding tax

Product name	Old suggested retail price	New suggested retail price
HINORA® flavor-free (Brand name: Otsuka Oral Care Gel N)	25 g 1,500 yen	30 g 1,100 yen
HINORA® Sudachi flavor (Brand name: Otsuka Oral Care Gel S)	25 g 1,500 yen	30 g 1,100 yen
HINORA® Moisture Gel flavor-free (Brand name: Otsuka Oral Care Gel WN)	-	40 g 900 yen (new release)
	80 g 2,000 yen	80 g 1,600 yen
HINORA® Moisture Gel Sudachi flavor (Brand name: Otsuka Oral Care Gel WS)	-	40 g 900 yen (new release)
	80 g 2,000 yen	80 g 1,600 yen

HINORA is designed to provide comprehensive oral care. It contains antibacterial Hinokitiol,*1 bactericidal IPMP (isopropyl methylphenol),*2 and anti-inflammatory agent dipotassium glycyrrhizate*3 as medicinal ingredients, and is effective in preventing gingivitis, periodontitis (dental abscess), caries, halitosis, freshening and cleansing the mouth. The gel is formulated without foaming agents, making it easy to scrub away residue with wet wipes for those who have difficulty gargling.

HINORA Moisture Gel contains sodium hyaluronate and collagen as moisturizing ingredients to help keep the mouth moist. It has a moderate viscosity, making it easy to clean without dripping down the throat.

Both products are available in flavor-free and Sudachi flavors, which can be changed according to a preference for long-term oral care options to ensure continuous oral care that would never become boring. The products are gentle and easy to use for those with irritation sensitivity as they are free of abrasives and ethanol.

As we enter a super-aging society, the importance of oral care is widely recognized, particularly in medical and nursing care settings. Otsuka Pharmaceutical Factory is committed to improving the oral environment for seniors and individuals requiring support and care. We recognize the importance of maintaining good oral health for proper nutrition and overall well-being. Our primary focus is on the mouth's function in promoting healthy aging and facilitating oral intake. We will continue to create innovative products that contribute to prevention, hospital care, rehabilitation, in-home care, and nursing care.

Based on the corporate philosophy of "Otsuka-people creating new products for better health worldwide," the Otsuka Group is dedicated to contributing to the health of people around the world.

^{*1} Hinokitiol: An ingredient discovered in 1936 from the essential oil of Taiwanese cypress. It is a medicinal ingredient that possesses antimicrobial effects, relieves inflammation, and enhances penetration. It has been said to have increased bactericidal effects with a longer application time and have little emergence of resistant bacteria.

^{*2} IPMP (isopropyl methylphenol): A medicinal ingredient with excellent biofilm penetration and strong bactericidal properties.

^{*3} Dipotassium glycyrrhizinate: An ingredient found in the Chinese herbal licorice that is a medicinal ingredient with anti-inflammatory effects.

Product Information

Product name	HINORA® (flavor-free) <brand care="" gel="" n="" name:="" oral="" otsuka=""></brand>	
1 Toduct Harric		
	HINORA® (Sudachi flavor) <brand care="" gel="" name:="" oral="" otsuka="" s=""></brand>	
Classification	Quasi-drug	
Туре	Oral care gel (medicated toothpaste)	
Packaging	30 g (bottles)	
Suggested retail price	1,100 JPY (excluding tax)	
Indications	Preventing gingivitis, periodontitis (alveolar pyorrhea),	
	occurrence and progress of tooth decay, and bad breath.	
	Refreshing the mouth. Cleansing the mouth.	
Directions for use	Take an appropriate amount on a toothbrush, etc., and clean your	
	teeth and gums.	
	It can also be used for gum massage.	
	Spit out or wipe off lightly after use.	
Expiration date	3 years after manufacturing (unopened)	
Date of launch	February 26, 2024	
Manufactured and	NIPPON ZETTOC CO., LTD.	
distributed by		
Marketed by	EN Otsuka Pharmaceutical Co., Ltd.	
Comarketed by	Otsuka Pharmaceutical Co., Ltd., Otsuka Pharmaceutical Factory, Inc.	

Product name	HINORA® Moisture Gel (flavor-free) < Brand name: Otsuka Oral		
	Care Gel WN>		
	HINORA® Moisture Gel (Sudachi flavor) <brand name:="" otsuka<="" td=""></brand>		
	Oral Care Gel WS>		
Classification	Oral cosmetic		
Type	Oral moisture gel		
Packaging	40 g (tubes)	80 g (tubes)	
Suggested retail price	900 JPY (excluding tax)	1,600 JPY (excluding tax)	
Characteristics	The oral moisture gel provides moisture to the mouth.		
Direction for use	Take an appropriate amount on a clean finger, toothbrush, or		
	sponge brush, etc., and spread it evenly in the mouth. Then spit out		
	or wipe off lightly.		
Expiration date	3 years after manufacturing (unopened)		
Date of launch	February 26, 2024		
Manufactured and	NIPPON ZETTOC CO., LTD.		
distributed by			
Marketed by	EN Otsuka Pharmaceutical Co., Ltd.		
Comarketed by	Otsuka Pharmaceutical Co., Ltd., Otsuka Pharmaceutical Factory, Inc.		

Company Profile

Otsuka Pharmaceutical Factory, Inc.

Established October 7, 1969 (founded September 1, 1921)

Capital 80 million yen

Representative Shinichi Ogasawara, President, and Representative Director

Head Office 115 Kuguhara, Tateiwa, Muya-cho, Naruto, Tokushima 772-8601, Japan

Employees 2,271 (as of December 31, 2022)

Business Manufacture, sale, import, and export of pharmaceuticals, medical devices,

Description and functional foods with a focus on clinical nutritional products.

URL https://www.otsukakj.jp/en/

EN Otsuka Pharmaceutical Co., Ltd.

Established March 26, 2002 Capital 1.51 billion yen

Representative Satoshi Muneyuki, President, and Representative Director

Head Office 4-3-5 Nimaibashi, Hanamaki, Iwate Prefecture 025-0312, Japan

Employees 370 (as of December 31, 2022)

Business Research & development, manufacturing, sales, and the export/import of Description enteral nutrients, foods for medical use, foods for the elderly, disease-

specific foods

URL https://www.enotsuka.co.jp/en/